SOLON BUSINESS SPOTLIGHT





Why did you choose to open a D-BAT in Solon?

Solon has been a great home for D-BAT! We targeted Solon for a number of reasons. We felt Solon is a central location for a lot of neighboring communities that have really good baseball and softball programs. Strategically, we felt that our location and easy accessibility would be key to our growth and success. The building we are currently in gives us the perfect space for lesson cages, hitting machines, pitching tunnels, as well as a large open format for team practice and training. Additionally, D-BAT is located next door to my other company, ProNine Sports, which manufactures and distributes baseballs, softballs and equipment.

How are you adjusting your business model during the COVID-19 pandemic?

We have adjusted our hours to allow more time for disinfecting and cleaning prior to opening as well as after we close. We are disinfecting every part of our cages, equipment and open areas after every use and are being diligent with our cleaning protocols.

Additionally, we are requesting that our clients call to schedule time in the facility – whether it be for the hitting machines, lessons or cage rentals. We are now controlling the number of people in the facility at one time and allowing teams to come in at times where they can spread out in the facility and basically have it to themselves. Most importantly, we are trying to be as flexible as possible with our member community to make practice and training easy and convenient for them.

How can the community continue to support you?

Come visit us, see the changes in our facility and have some fun! Bring your friends, too! Our facility is designed for all ages.

Right now, we are offering free swings on our hitting machines for medical workers, police, fire, EMT and essential workers (grocery, drug, etc).